

# CSI | CSI Service





# CSI | Electrifying the North American Commercial EV Market



- ◆ CSI Livermore, USA
  - Wholesale Distributor for high quality, proven products for Commercial EVs
  - North American distributor and service agency for CATL batteries for commercial vehicle applications
  - CSI products include battery chillers, steering pumps, air compressors, AC compressors, heaters, DC-DC converters, and chargers



## ♦ CATL – Ningde China

- ◆ Largest global battery manufacturer
- ◆ Leader in Battery Design, Development, Engineering and Manufacturing
- ◆ Production Capacity: >50GWH
- ◆ Batteries in over 1M EVs
- ◆ Publicly Listed (SZSE 300750)

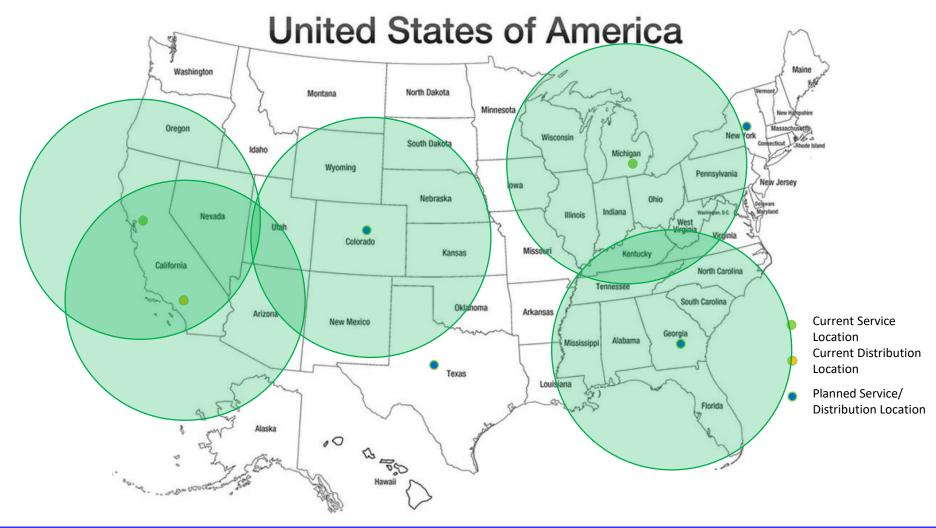




- ◆ CSI will train OEM trainers
- CSI will train fleet mechanics
- ◆ Support Process
- ◆ CSI is establishing a Support Ticket System
- ◆ For Support in North America:
  - ◆ Email CSI Service Manager at service@coulombsolutions.com
  - ◆ Call CSI Service Number at +1(707) 749-8048
- CSI will support at site if approved
- CSI currently in negotiations with nationwide service providers













Issue Resolved





Email or Call CSI Service or CSI's Regional Service Partner

Technician provides online/phone support with data provided by the customer

No



Technician works with customer to identify suspect part

Faulty Part Identified



Yes



RMA Process Started.

If determined to be a CSI component issue, CSI will send technician or refer to local service experts



### ◆ RMA

- ◆ RMA is required for all parts to be returned (warranty or non-warranty)
- ◆ Service Manager will work with Customer to complete RMA
- Customer ships suspect part to CSI

### ◆ Warranted Parts

- ◆ CSI will complete repairs
- ◆ Part is returned to Customer

### ◆ Non-Warranted Parts

- ◆ CSI will provide a quotation to the Customer to repair the component
- Customer issues a PO for the repair
- Item is repaired and returned
- ◆ Customer is invoiced for the repair

## CSI | Return Material Authorization



	Return Merchandise Authorization (RMA) # DDMMYY-00x							
Solutions A			Email form to: service@coulombsol Attention: Service Manager Phone: www.coulombsolutions.com	utions.com				
	RMA Steps: 1.	Fill out this form	completely 2. Prepare a copy of the	sales invoice	(s) for defective good(s) 3. Email or fa	c per above		
F	or Office Us	e Only	Company Name: Requested By:					
R	MA Number:	DDMMYY-00X	Attention:					
Date	Date RMA Issued: City: Si			State:	Zip Code			
Pi	rocessed By:		Email:					
Ite	m Returned:	Yes / No	Phone:					
Da	te Received:							
Quantity	Part Number		Description	PO Number	Serial Number (if applicable)	Reason Code		
					(ii applicable)			
	escribe any de Ind data files a		or operation in as much detail as pos	sible. Attach	Return Reason Codes			
				Record appropriate number in the "Reason t 1. Wrong quantity received 2. Wrong merchandise received 3. Damaged in shipping by CSI Shipper 4. Damaged in shipping by CSI Shipper 5. Duplicate order 6. Product defective 7. Customer not satisfied 8. Incorrect lawn ordered 9. Incorrect quantity ordered 10. Other				
		eturned, plea: MA number :	se ship to the address below		For Office Use Only			
				Credit Issued:	Yes / No			
		ervice Manager		Credit Amount:				
		nb Solutions Inc.		Transaction Number:				
		ght Brothers Ave		Date Issued:				
		nore, CA 94551		Issued By:				
	Keceivin	g Hours 8am-6pm	1	Comments:				
			Please Only CHECH	ONE Box E	Below			
_ C	heck if you wo	ould like a QUOT	ATION TO REPAIR your item(s). Do N	NOT sign belov	N.			
□ c	heck if you are	e requesting a R	EPAIR UNDER WARRANTY with no o	harge. You m	ust also sign below.			
	I ceri	tify that this prod	luct was not damaged through improp	er handling, in	stallation, or misuse by my organizatio	n.		
				Certified by:				

- ◆ Largely filled in by Customer
- Explains observed defect or noncompliance
- Service Manager assigns RMA number and provides to Customer
- RMA allows Customer to return product for evaluation and correction

# CSI | Service Repair Estimate



Service - Repair Estimate # xxx			
Coulomb Solutions  To accept estimate, sign & email form to: service@coulombsolutions.com Completed by: Attention: Service Manager Phone:  www.coulombsolutions.com			
Estimate Steps: 1. Fill out this form 2. Email of	or fax to Customer for Approval 3. Customer sign and email to Service Manager if Approved		
For Office Heat Only	Company Name:		
For Office Use Only	Contact Person:		
RMA Number:	Address:		
General Description of Repair Needed	City: State: Zip Code		
	Email:		
	Phone:		

Labor					
Description	Hours	Rate	Total Amount	Under Warranty?	
Subtotal Labor			\$0.00		

Parts Parts						
Part Numbe	Description	QTY	Unit Price	Total Amount	Under Warranty?	
		Subt	otal Materials	\$0.00		

	Total	
	Description	Total Amount
Total Labor		\$0.00
Total Materials		\$0.00
Sales Tax		\$0.00
Warranty Credit		
Other		
	Total Estimate	\$0.00

Customer Approval				
	<u> </u>			
Customer Name	Date	Signature		

- ◆ Completed by Technician
- Expected labor and parts to correct component
- ◆ Basis for repair quotation to customer

# CSI | Service Repair Report



Service -	# XXXXX-001			
Coulomb Solutions Completed by: Attention: Service Manager Phone: www.coulombsolutions.com				
Estimate Steps: 1. Fill out this form 2. Fill	in your name at the bottom 3. Technician sign at botto	om and email to Service Manager		
F 0# U 0-b	Company Name:			
For Office Use Only	Contact Person:			
RMA Number: XXXXX-XXX	Address:			
General Description of Repair Needed	City: State:	Zip Code		
	Email:			
	Phone:			

Labor					
Description	Hours	Rate	Total Amount	Under Warranty?	
_	s	ubtotal Labor	\$0.00		

	Parts Parts						
Part Numbe	Description	QTY	Unit Price	Total Amount	Under Warranty?		
Subtotal Materials				\$0.00			

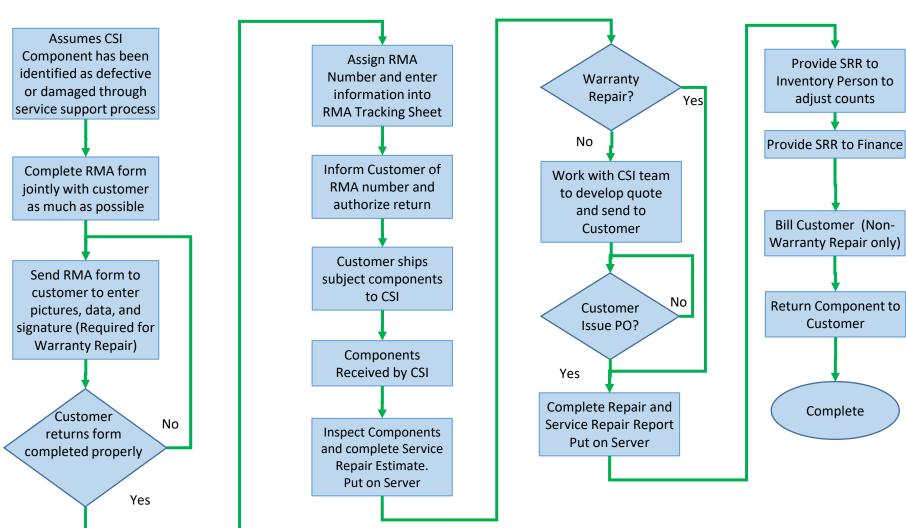
	Total	
De	scription	Total Amount
Total Labor		\$0.00
Total Materials		\$0.00
Sales Tax		\$0.00
Warranty Credit		
Other - Shipping		
_	Total Estimate	\$0.00

Service Technician					
Swarup Deshpande	9/15/2020				
Service Technician Name	Date	Signature			

- ◆ Completed by Technician
- Actual labor and parts to correct component
- ◆ Basis for Invoice

### **Service – RMA Process**





# **CSI | CATL Warranty Statement**



## CATL

#### CATL Limited Warranty for CATL Lithium-Ion Battery Products

- Scope of Limited Warranty Coverage. This limited warranty ("Limited Warranty") applies to standard LFP
  lithium-ion battery packs and systems meeting the below specified criteria and sold by Contemporary
  Amperex Technology Co., Limited ("CATL") to Coulomb Solutions, Inc., a California corporation ("CSI") after
  January 1, 2020, then sold by CSI to customers and is extended to the original end-user purchaser or any
  subsequent title holder of the Product upon satisfactory proof of succession or assignment (all such persons
  hereinafter referred to as. "Customer").
- Limited Product Workmanship Warranty. During the Warranty Term (see Section 3 below), and under an
  approved duty cycle, system energy configuration, power consumption, operation area, proper installation,
  use and service conditions, CATL warrants the Product to be free from defects in design, materials and
  workmanship and that the Product will meet its warranted capacity (see Capacity Test Section 2.1). If the
  Product fails to conform to this warranty, as determined by CATL or its authorized distributor, CATL will
  provide Customer with one of the remedies described in Section 4.
  - 2.1. Capacity Test. CATL warrants that the capacity of the Product shall not fade to less than 80% of its nameplate capacity. The capacity fade shall be measured based on the ISO 12405-2:2012 (Electrically propelled road vehicles Test specification for lithium-ion traction battery packs and systems Part 2: High-energy applications).
- 3. Warranty Term. The Limited Warranty shall commence from the Warranty Commencement Date for the respective Product, and expires (A) five (5) years thereafter or (8)400,000km, whichever is earlier or, if the extended Limited Warranty applies in the Purchase Order, expires (A) seven (7) years thereafter or (8)500,000km, whichever is earlier. Applications where the battery use-case outside the approved conditions, the Warranty Term need to be agreed separately. The Warranty Commencement Date is the earlier of (i) the date the vehicle (with battery installed) is delivered to the original end-user; (ii) 30 days after the date of installation of the battery into a vehicle; or (iii) 4.5 months after the original date the Product is shipped from the factory. To obtain more information on your Warranty Term, please refer to Section 9.
- Limited Warranty Remedy. If the Product does not conform to the warranties provided herein, CATL liability
  will be limited to the full repair or replacement of the Product.
- Limited Warranty Conditions. When a Limited Warranty Remedy is employed, the following conditions will
  apply:
  - The warranty remedy will apply only to claims received before the expiration of the Warranty Term.
  - The original Warranty Term remains in effect and will not be extended, nor will a new Warranty Term begin, upon repair or replacement
  - c. For a capacity fade warranty claim, the Customer must submit a signed approval on the vehicle duty cycle per Section 8, and operation area, proper installation, use and service conditions.
  - The warranty is applicable only on the Product and does not apply to any other system component or parts
  - e. A Product that is replaced by CATL shall become the property of CATL.
- Limited Warranty Exclusions. The limited warranties and remedies provided by CATL are void and do not apply
  under the following:
  - a. Any warranty claim submitted after expiration of the Warranty Term.
  - b. Any Product not sold by CATL or an authorized distributor.
  - c. Any Product serviced or repaired by anyone other than a CATL authorized service center.
  - d. Improper installation of the Product per Battery System Installation Manual.
  - e. Abuse, tampering, neglect, or unauthorized modifications to the Product.

## CATL

- f. Failing to maintain the Product per the User Manual.
- g. Failing to operate the Product within the performance guidelines (voltage, current/temperature) broadcast by the BMS.
- Operating the Battery System outside the voltage/current/temperature table provided in the User Manual.
- i. Improper use or application of the Product.
- A Product that has experienced physical damage due to impact, accident, vehicle crash, dropping, or signs of other abuse.
- k. A Product installed in a vehicle operating in off-road or other high shock environment.
- I. Damage to the Product caused by other components of the vehicle.
- m. Damage caused by acts of God, war or other similar unforeseen events beyond CATL's control.

#### 7. Approved Duty Cycle

An approved duty cycle, signed by both Parties will be obtained through the following process:

- a. Customer shall submit a 24hr duty cycle to CSI which is representative and encompasses its user base.
- b. CSI shall coordinate a duty cycle simulation and evaluation by CATL
- If the simulation is acceptable to CATL, CSI and Customer will sign a document stating the cycle is approved.
- d. If the simulation is not acceptable, the Parties will discuss a resolution in good faith.

#### 8. Customer Responsibilities.

Customer is responsible for properly using, maintaining and caring for the Product in the manner set forth in the User Manual. Customer should perform all repairs and maintenance at CATL authorized service center and keep all related records. If during the Warranty Term Customer becomes aware of any defect covered by this Limited Warranty, Customer shall promptly give written notice of the defect to CATL's North American Service center, CSI. Customer must obtain approval and an RMA number before shipping any Products back according to CSI's Return Material Authorization (RMA) process. Customer shall make the Product available for inspection by an authorized service center. Customer shall return the product to the authorized service center according to the RMA instructions. Returned products will not be accepted by CATL or its authorized service center without an RMA number.

- 9. Obtaining Warranty Performance. Customers seeking additional information on the Warranty Term or who believe they have a claim under this Limited Warranty must notify CSI, CATL's authorized service center in North America by calling <u>+1 925 292-8874</u> between the hours of 8:00 am to 4:00 pm PST M-F. A representative of the authorized service center will provide assistance to help resolve issues. To obtain information on the Warranty Term or to make a claim under this Limited Warranty the Customer must provide the Product Serial Number and Vehicle Identification Number (VIN #).
- 10. Limitation of Warranty. THE WARRANTY ABOVE IS THE SOLE AND EXCLUSIVE WARRANTY. CATL MAKES NO OTHER EXPRESSED OR IMPUED WARRANTIES AND HEREBY EXPRESSIV DISCLAIMS ALL OTHER EXPRESSED OR IMPLIED WARRANTIES, WHETHER IMPLIED BY OPERATION OF LAW OR OTHERWISE. UNDER NO CIRCUMSTANCES WHATSOEVER SHALL CATL BE LIABLE TO CUSTOMER FOR ANY INDIRECT, SPECIAL, OR CONSEQUENTIAL DAMAGES, WHETHER FORESEEABLE OR UNFORESEEABLE, AND WHETHER BASED UPON LOST GOODWILL, LOST PROFITS OR REVENUES, LOSS OF USE OF MONEY, WORK STOPPAGE, IMPAIRMENT OF OTHER ASSETS, OR OTHERWISE.
- 11. Severability. If a part, provision or clause of this Limited Warranty, or its application to any person or circumstance is held invalid, void or unenforceable, such holding shall not affect this Limited Warranty and all other terms, provisions, clauses or applications shall remain, and such other terms, provisions, clauses or applications of the Limited Warranty shall be treated as severable.





Thank you for your business!